

FOR PRIVATE CIRCULATION ONLY

(For the Addressee only)

Series 2018 A/1(FX)/127_Option 1_7
Series 2018 A/1(FX)/127_Option 2_2

SUPPLEMENTAL DISCLOSURE DOCUMENT FOR ISSUE OF
NON-CONVERTIBLE DEBENTURES ON A PRIVATE PLACEMENT BASIS
NOVEMBER 20, 2018



HDB FINANCIAL SERVICES LIMITED
(CIN: U65993GJ2007PLC051028)

(Incorporated on June 4, 2007, in the name of HDB Financial Services Limited, a company within the meaning of the Companies Act, 1956 and registered with the Reserve Bank of India as a Non-Banking Financial company)

Registered Office: Radhika, 2nd Floor, Law Garden Road, Navrangpura, Ahmedabad – 380 009
Tel: +91 079-30482714

Corporate Office: Zenith House, Opp. Race Course, Keshavrao Khadye Marg, Mahalaxmi, Mumbai – 400034
Tel: 022-39586300 / 49116300; Fax: 022-39586666 / 49116666; Website: www.hdbfs.com;

Contact Person: Mr. Haren Parekh, Chief Financial Officer; e-mail: compliance@hdbfs.com

Supplemental Disclosure Document issued in conformity with Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide Circular No. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended from time to time and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time.

PRIVATE PLACEMENT OF 5000 (WITH GREEN SHOE OPTION TO RETAIN TOTAL SUBSCRIPTION UPTO 9000) SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES ("SERIES 2018 A/1(FX)/127_Option 1 and SERIES 2018 A/1(FX)/127_Option 2 DEBENTURES" OR "THIS TRANCHE") OF THE FACE VALUE OF RS.10,00,000/- (RUPEES TEN LAKH ONLY) EACH FOR CASH AGGREGATING UPTO RS.500,00,00,000/- (RUPEES FIVE HUNDRED CRORES ONLY) WITH GREEN SHOE OPTION OF RS.400,00,00,000 (RUPEES FOUR HUNDRED CRORE ONLY) TO RETAIN TOTAL SUBSCRIPTION UPTO RS.900,00,00,000/- (RUPEES NINE HUNDRED CRORES ONLY) ISSUED UNDER THE SHELF DISCLOSURE DOCUMENT DATED NOVEMBER 16, 2018, AS AMENDED / SUPPLEMENTED FROM TIME TO TIME ("SHELF DISCLOSURE DOCUMENT" OR "SHELF DD") FOR PRIVATE PLACEMENT OF SECURED, REDEEMABLE, NON-CONVERTIBLE DEBENTURES AGGREGATING UPTO RS.100,00,00,00,000/- (RUPEES TEN THOUSAND CRORE ONLY), TO BE ISSUED IN ONE OR MORE TRANCHEs.

This supplemental disclosure document ("Supplemental Disclosure Document/Supplemental DD") is issued in terms of and pursuant to the Shelf Disclosure Document dated **November 16, 2018**. All the terms, conditions, information and stipulations contained in the Shelf Disclosure Document, unless the context states otherwise or unless specifically stated otherwise, are incorporated herein by reference as if the same were set out herein. Investors are advised to refer to the same to the extent applicable. This Supplemental Disclosure Document must be read in conjunction with the Shelf Disclosure Document and the Private Placement Offer cum Application Letter.



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This Supplemental DD contains details of this Tranche / Series and any material changes in the information provided in the Shelf Disclosure Document, as set out herein. Accordingly set out below are the updated particulars / changes in the particulars set out in the Shelf Disclosure Document, which additional / updated information / particulars shall be read in conjunction with other information / particulars appearing in the Shelf Disclosure Document. All other particulars appearing in the Shelf Disclosure Document shall remain unchanged. In case of any inconsistency between the terms of this Supplemental DD and the Shelf DD and/or the terms of this Supplemental DD and/or any other Transaction Document, the terms as set out in this Supplemental DD shall prevail.

All capitalised terms used but not defined herein shall have the meaning ascribed to them in the Shelf Disclosure Document.

This Supplemental DD is dated November 20, 2018

SUMMARY TERM SHEET

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|----------------------|--|
| Issuer | HDB Financial Services Limited |
| Type of Instrument | Secured, Redeemable, Non-Convertible Debentures |
| Nature of Instrument | Secured |
| Seniority | Senior |
| Mode of Issue | Private placement |
| Eligible Investors | Please refer paragraph "Who can apply" of the Shelf Disclosure Document dated November 16, 2018 |
| Listing | <p>The Series 2018 A/1(FX)/127_Option 1 and Series 2018 A/1(FX)/127_Option 2 are proposed to be listed on WDM segment of BSE Limited. BSE has given its in-principle approval to list the NCDs issued under this Tranche to be issued and allotted in terms of the Shelf DD vide its letter dated 16.11.2018</p> <p>In the event that any Debenture Holders are Foreign Institutional Investors or sub-accounts of Foreign Institutional Investors, or Qualified Foreign Investors, the Issuer shall get the securities listed on the BSE within 15 days of allotment.</p> <p>In case of delay in listing of this Tranche beyond 20 (Twenty) days from the deemed date of allotment, the Company will pay penal interest, of 1% (one percent) p.a. over the interest/coupon rate/implicit yield from the expiry of 30 (thirty) days from the deemed date of allotment till the listing of this Tranche, to the investor.</p> |



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| Rating of the Instrument | Credit Analysis & Research Limited (CARE) has assigned a "CARE AAA/Stable" (pronounced "CARE Triple A with stable outlook") and Crisil Limited has assigned a "CRISIL AAA/Stable" (pronounced "CRISIL Triple A with stable outlook"), to this long term Non-convertible Debenture issue programme of upto Rs.9,000 crores, of the Company. Instruments with this rating are considered to have the high degree of safety regarding timely servicing of financial obligations. Such instruments carry very low credit risk. |
| Issue Size | The aggregate size of the Issue program is for Rs.100,00,00,00,000/- (Rupees Ten Thousand Crore only), including Market Linked Debentures amounting to Rs.1000 crores, which Issue shall comprise of one or more Tranches of Debentures, out of which the aggregate size of this Tranche is Rs. 500,00,00,000/- (Rupees Five Hundred Crores Only) with Green Shoe Option of Rs. 400,00,00,000/- (Rupees Four Hundred Crores Only) to retain total subscription upto Rs. 900,00,00,000/- (Rupees Nine Hundred Crores only) |
| Option to retain oversubscription (Amount) | Yes, Green Shoe Option of Rs. 400,00,00,000/- (Rupees Four Hundred Crores Only) |
| Objects of the Issue | The funds raised through the Issue comprising of this Tranche will be utilized as per the section "Utilisation of Issue Proceeds" stipulated in the Shelf DD dated November 16, 2018 |
| Details of the utilization of the Proceeds | The proceeds of the Issue comprising of this Tranche would be utilised by the Company, inter-alia, for disbursements of loans to borrowers, refinancing existing borrowings, augmenting the working capital requirements of the Company, and for the general corporate purposes of the Company. |
| Reissue of Debentures | <p>The Company shall have a right to repurchase the Debentures under this series and cancel or re-issue them from time to time in accordance with the provisions of the Act. Upon such re-issue the person entitled to the Debentures shall have and shall be deemed always to have had, the same rights and priorities as if the Debentures had never been redeemed.</p> <p>Where the Company has repurchased / redeemed any such NCDs, subject to the provisions the Companies Act, 2013 and other applicable legal provisions, the Company shall have and shall be deemed always to have had the right to keep such NCDs alive for the purpose of reissue and in exercising such right, the Company shall have and shall be deemed always to have had the power to reissue such NCDs either by reissuing the same NCDs or by issuing other NCDs in their place in either case, at such a price and on such terms and conditions (including any variations, dropping of or additions to any terms and conditions originally stipulated) as the Company may deem fit.</p> |
| Step Up/Step Down Coupon Rate | N.A. |
| Coupon Reset Process | N.A. |



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| (including rates, spread, effective date, interest rate cap and floor etc.). | |
| Day Count Basis | Actual/ Actual |
| Default Interest Rate | In case of default in payment of interest and/or principal redemption on the due dates, additional interest @ 2% (Two percent) p.a. over the applicable coupon rate will be payable by the Company from the date of the occurrence of the default until the default is cured or the debentures are redeemed pursuant to such default, as applicable. |
| Discount at which security is issued and the effective yield as a result of such discount. | N.A. |
| Put Option Date | N.A. |
| Put Option Price | N.A. |
| Call Option Date | N.A. |
| Call Option Price | N.A. |
| Put Notification Time | N.A. |
| Call Notification Time | N.A. |
| Rollover Option | N.A. |
| Face Value | Rs. 10,00,000/- (Rs. Ten Lakh only) per Debenture |
| Minimum Application and in multiples of ___ Debt securities thereafter. | Minimum 10 Debentures and in multiples of 1 Debenture thereafter (As per revised EBP guidelines issued by BSE Limited on April 24, 2018 vide notice no. 20180424-45) |
| Issuance mode of the Instrument | Demat only |
| Trading mode of the Instrument | Demat only |
| Settlement mode of the Instrument | NEFT / RTGS |
| Depository(ies) | NSDL / CDSL |
| Business Day | Any day of the week, excluding: i. Sundays ii. Any day which is a public holiday for the purpose of Section 25 of the Negotiable Instruments Act, 1881 (26 of 1881) in Maharashtra iii. any other day on which banks are closed for customer business in Mumbai, India. |
| Business Day Convention | Should any of the Due date(s), as defined above or elsewhere in this DD or in any Supplemental DD, fall on a non Business Day, the next Business Day shall be considered as the effective date for the purpose of coupon/interest payment and the previous Business Day shall be considered as the effective date for the purpose of payment of redemption proceeds. |
| Record Date | 15 (Fifteen) days prior to any Due Date |



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| Security (where applicable) (Including description, type of security, type of charge, likely date of creation of security, minimum security cover, revaluation, replacement of security) and Ranking of Security. | <p>Series 2018 A/1(FX)/127_Option 1 and Series 2018 A/1(FX)/127_Option 2 being issued under this Disclosure Document shall be secured through:</p> <p>First and exclusive charge over present and future receivables of the Issuer having minimum asset cover of 1.10 times of the principal outstanding and interest accrued but not paid, to be maintained throughout the tenure of the NCDs.</p> <p>and</p> <p>First pari passu mortgage in favour of the Trustees on all the Company's immovable property situated at Heera Panna Commercial Complex, 3rd Floor, Dr. Yagnik Road, Rajkot</p> <p>The Company shall endeavor for security to be created prior to allotment of the NCDs being issued and allotted under each Tranche. The Company may provide or cause to be provided (without being obliged to) such further security (including over moveable/immoveable property) for securing its obligations in respect of the Debentures or any Tranche(s) thereof as may be decided by the Company without requiring the consent of the Debenture Trustee and/or the Debenture Holders.</p> |
| Transaction Documents | Disclosure Document, Supplemental Disclosure Document, Debenture Trust Deed, Debenture Trustee Agreement, Deed of Hypothecation and any other document that may be designated by the Debenture Trustee as a Transaction Document |
| Delay in execution of the Debenture Trust Deed/ Security Documents | In the event of delay in execution of the Debenture Trust Deed and/or the Deed of Hypothecation beyond a period of 1 month from the Deemed Date of Allotment, the Company will ensure refund of the Application Money at an agreed rate of interest or will pay penal interest of 2% over the coupon rate/ yield from the date being the 31 st date from the Deemed Date of Allotment till the execution of Debenture Trust Deed and Deed of Hypothecation are complied with at the option of the investor |
| Conditions Precedent to Disbursement | As per the relevant Debenture Trust Deed |
| Condition Subsequent to Disbursement | As per the relevant Debenture Trust Deed |
| Events of Default | As per the relevant Debenture Trust Deed |
| Provisions related to Cross Default Clause | As per the relevant Debenture Trust Deed |
| Covenants | As per the relevant Debenture Trust Deed |
| Role and Responsibilities of Debenture Trustee | To oversee and monitor the overall transaction for and on behalf of the Debenture Holders as customary for transaction of a similar nature and size and as executed under the appropriate Transaction Documents. |
| Governing Law and Jurisdiction | This Tranche of Debentures is governed by and will be construed in accordance with the Indian Law. The Debentures and documentation will |



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| | be governed by and construed in accordance with the laws of India and the parties submit to the exclusive jurisdiction of the courts and tribunals in Ahmedabad |
| FII Investment | The guideline for FII Investment in Debt Securities issued by RBI on March 1, 2012 vide its circular no.89 will be complied with for listing of the above Debentures. |
| Manner of bidding in the issue | Open bidding |
| Manner of settlement | Through Indian Clearing Corporation Limited |
| Settlement cycle | Settlement shall be on T+1 day |
| Manner of allotment | Uniform (Fixed Rate issue) |

Gross Debt: Equity Ratio of the Company:

| | |
|-------------------------------------|------|
| Before the issue of debt securities | 6.36 |
| After the issue of debt securities | 6.51 |

Note: The Company reserves the right to amend the Tranche/Series timetable including the Date of Allotment

NCD Series 2018 A/1(FX)/127 Option 1

| | |
|-------------------------------|---|
| Security Name | HDB/9.2556%/Annual/2020_Series 2018 A/1(FX)/127_Option 1 |
| Arranger | HDFC Bank Ltd. |
| Tranche Size | Rs. 300,00,00,000/- (Rupees Three Hundred Crores Only) with Green Shoe Option of Rs. 200,00,00,000/- (Rupees Two Hundred Crores Only) to retain total subscription upto Rs. 500,00,00,000/- (Rupees Five Hundred Crores only) |
| Issue Price | Rs. 10,00,000/- per debenture |
| Interest/Coupon Rate | 9.2556% p.a. |
| Coupon Type | Annual Coupon |
| Redemption Premium / Discount | N.A. |
| Redemption Amount | Rs.10,00,000/- per Debenture |
| Interest on Application Money | 9.2556% p.a. Also refer Shelf Disclosure Document. |
| Tenor | 459 days from the deemed date of allotment i.e. Thursday, November 22, 2018 |
| Issue Timing | Tranche Opening Date : Tuesday, November 20, 2018 Tranche Closing Date : Tuesday, November 20, 2018 Pay-in Date : Thursday, November 22, 2018 Deemed Date of Allotment : Thursday, November 22, 2018 |
| Redemption Date | Monday, February 24, 2020 |



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Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29th October 2013)

| | |
|--|---|
| Company | HDB Financial Services Limited |
| Face Value (per security) | Rs.10,00,000/- per instrument |
| Issue Date/Date of Allotment | Thursday, November 22, 2018 |
| Redemption | Monday, February 24, 2020 |
| Coupon Rate | 9.2556% p.a. |
| Frequency of the interest payment with specified dates | Payable Annually, Friday, February 22, 2019 Monday, February 24, 2020 |
| Day Count Convention | Actual/Actual |

| Cash Flows | Date | Day | No. of Days in Coupon Period | Amount in Rupees per debenture of Rs.10 lakhs |
|------------------------|-------------------|--------|------------------------------|---|
| 1 st coupon | February 22, 2019 | Friday | 92 | 23,329.18/- |
| 2 nd coupon | February 24, 2020 | Monday | 367 | 92,808.89/- |
| Principal Repayment | February 24, 2020 | Monday | N.A. | 10,00,000/- |

NCD Series 2018 A/1(FX)/127 Option 2

| | |
|-------------------------------|---|
| Security Name | HDB/9.1756%/Annual/2019_Series 2018 A/1(FX)/127_Option 2 |
| Arranger | HDFC Bank Ltd. |
| Tranche Size | Rs. 200,00,00,000/- (Rupees Two Hundred Crores Only) with Green Shoe Option of Rs. 200,00,00,000/- (Rupees Two Hundred Crores Only) to retain total subscription upto Rs. 400,00,00,000/- (Rupees Four Hundred Crores only) |
| Issue Price | Rs. 10,00,000/- per debenture |
| Interest/Coupon Rate | 9.1756% p.a. |
| Coupon Type | Annual Coupon |
| Redemption Premium / Discount | N.A. |
| Redemption Amount | Rs.10,00,000/- per Debenture |
| Interest on Application Money | 9.1756% p.a. Also refer Shelf Disclosure Document. |
| Tenor | 386 days from the deemed date of allotment i.e. Thursday, November 22, 2018 |



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|-----------------|---|
| Issue Timing | Tranche Opening Date : Tuesday, November 20, 2018 Tranche Closing Date : Tuesday, November 20, 2018 Pay-in Date : Thursday, November 22, 2018 Deemed Date of Allotment : Thursday, November 22, 2018 |
| Redemption Date | Friday, December 13, 2019 |

Disclosure of cash flows (pursuant to SEBI Circular no. CIR/IMD/DF/18/2013 dated 29th October 2013)

| | |
|--|--|
| Company | HDB Financial Services Limited |
| Face Value (per security) | Rs.10,00,000/- per instrument |
| Issue Date/Date of Allotment | Thursday, November 22, 2018 |
| Redemption | Friday, December 13, 2019 |
| Coupon Rate | 9.1756% p.a. |
| Frequency of the interest payment with specified dates | Payable Annually, Wednesday, December 19, 2018 Friday, December 13, 2019 |
| Day Count Convention | Actual/Actual |

| Cash Flows | Date | Day | No. of Days in Coupon Period | Amount in Rupees per debenture of Rs.10 lakhs |
|------------------------|-------------------|-----------|------------------------------|---|
| 1 st coupon | December 19, 2018 | Wednesday | 27 | 6,787.43/- |
| 2 nd coupon | December 13, 2019 | Friday | 359 | 90,247.68/- |
| Principal Repayment | December 13, 2019 | Friday | N.A. | 10,00,000/- |



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MODE OF PAYMENT

All transfers/RTGS must be made payable to "ICCL". Details for RTGS payments are mentioned herein below:

| | |
|---------------------|-------------------------------------|
| Name of Bank | HDFC BANK |
| IFSC Code | HDFC0000060 |
| Account number | ICCLEB |
| Name of beneficiary | INDIAN CLEARING CORPORATION LIMITED |

| | |
|---------------------|---------------------------------|
| Name of Bank | ICICI Bank Ltd. |
| IFSC Code | ICIC0000106 |
| Account number | ICCLEB |
| Name of beneficiary | INDIAN CLEARING CORPORATION LTD |

| | |
|---------------------|---------------------------------|
| Name of Bank | YES BANK |
| IFSC Code | YESBOCMSNOC |
| Account number | ICCLEB |
| Name of beneficiary | INDIAN CLEARING CORPORATION LTD |

For HDB Financial Services Limited

Haren Parekh

Authorised Signatory

Name: Haren Parekh

Title : Chief Financial Officer

Date : November 20, 2018

